

Business Success Academy

Networking & Sales

WHAT AM I SELLING: (BE VERY CLEAR)

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WHAT PROBLEM AM I SOLVING AND WHO AM I SOLVING IT FOR?

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HOW DO I BUILD RELATIONSHIPS WITH MY CLIENTS & POTENTIAL CLIENTS:

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COMMON OBJECTIONS I MAY ENCOUNTER ?

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RESPONSES TO OBJECTIONS?

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WHERE CAN I NETWORK ONLINE? WHERE CAN I NETWORK IN PERSON?

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Networking & Sales

WHAT'S MY ELEVATOR PITCH:

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WHO DO I HAVE TO MASTERMIND OR CROWDSOURCE WITH?

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PEOPLE I CAN SET UP A NETWORK REFERRAL SYSTEM WITH?

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be productive today

♥ DATE

♥ BLOCK SCHEDULE FOR TODAY

1

2

3

4

5

6

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♥ THINGS TO DO/THINGS TO OUTSOURCE



♥ NOTES



Drank 8 Glasses of Water



Had Down Time



Physically Active



Meditated



Did My Morning Routine



Ate for Energy and Productivity

LIVE SIMPLY. DREAM BIG. BE GRATEFUL. LAUGH LOTS.