Business Success Academy Networking & Sales

WHAT AM I SELLING: (BE VERY CLEAR)

WHAT PROBLEM AM I SOLVING AND WHO AM I SOLVING IT FOR?

HOW DO I BUILD RELATIONSHIPS WITH MY CLIENTS & POTENTIAL CLIENTS:

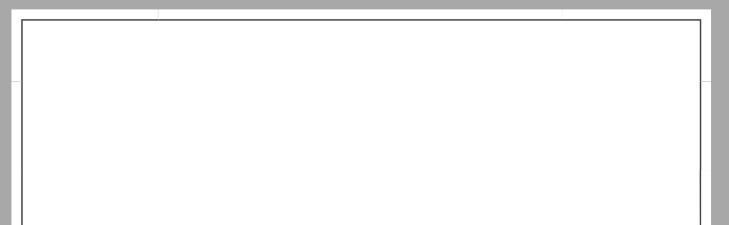
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## COMMON OBJECTIONS I MAY ENCOUNTER ?

**RESPONSES TO OBJECTIONS?** 

WHERE CAN I NETWORK ONLINE? WHERE CAN I NETWORK IN PERSON?



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## WHAT'S MY ELEVATOR PITCH:

## WHO DO I HAVE TO MASTERMIND OR CROWDSOURCE WITH?

## PEOPLE I CAN SET UP A NETWORK REFERRAL SYSTEM WITH?



be productive today

<b>DATE</b>	THINGS TO DO/THINGS TO OUTSOURCE
<ul> <li>BLOCK SCHEDULE FOR TODAY</li> <li></li></ul>	
NOTES	<ul> <li>Drank 8 Glasses of Water</li> <li>Had Down Time</li> <li>Physically Active</li> <li>Meditated</li> <li>Did My Morning Routine</li> <li>Ate for Energy and Productivity</li> </ul>

LIVE SIMPLY. DREAM BIG. BE GRATEFUL. LAUGH LOTS.